



# REVOLUTIONIZING

The 'Captain-Only' Charter Experience

Presented by Paradise Yacht Management © 2023  
Captain360 Deck V1.4P

GET STARTED



# OUR MISSION

Through our Captain360 program, we are committed to providing yacht charter guests who are interested in having only a captain onboard, a vacation of a lifetime uniquely characterized by all-encompassing captainship, upgraded yacht amenities and unprecedented captain-only charter services.



Guests will be captivated by the expertise our captains acquire through this program, leading to memories that will last a lifetime.



# HOW CAPTAIN360 EXCELS



## Guest Services

### **Concierge**

- Provisioning assistance
- Boat welcome swag as a souvenir
- Assistance in the galley
- Captain's dinner (one per week)
- After meal clean-up assistance
- Preparing 'Captain's Cocktails'
- Making restaurant reservations
- Day trip / rendezvous reservations
- Onshore excursion reservations
- Daily salon tidying
- Mid-week linens offering for guests
- Hassle-free coordination of bookings for moorings, anchoring, trash, ice, etc.
- Capturing photos to present at end
- Orchestrates fun water sport activities

## **Local Knowledge**

- Cruising grounds experience & knowledge
- Onshore activity recommendations
- Fun and engaging captain safety briefings
- Restaurant advice
  - Custom itinerary maps provided for take home
- Themed music & playlists

## Included Yacht Amenities

- Snorkel gear
  - Paddle boards, Kayaks & Lilly Pads
- Basic linens & indoor towels
- High quality linens & indoor & outdoor towels
- Shampoo, soap, toilet paper and paper towels
- Sunscreen & bug spray
- Onboard WiFi
- Onboard & beach games
  - Welcome yacht swag to take home

## Guest Benefits

- An overall superior Captain-Only charter experience
- A dedicated and knowledgeable Captain to ensure your vacation is easy & fun!
- Immense value add compared to other Captain-Only & Bareboat charter types
- Relationship building with Captain to generate future booking comfortability
- Access to advanced yacht amenities

● CAPTAIN360

● STANDARD CAPTAIN-ONLY

● BAREBOAT WITH A SKIPPER



# CAPTAIN 360 TRAINING HIGHLIGHTS

## House Keeping Assistance

- How to do a fast mid-week bed/head change with scheduling (if necessary and requested)
- How to be efficient at daily tidying around the vessel (towels, wrappers, pillows, etc.)
- Post-meal cleaning and dish washing assistance

## Onboard Dining Assistance

- How to provision efficiently and be cost effective
- How to efficiently organize and store food
- How to be mindful of food allergies and dietary restrictions
- How to assist in galley
- How to be aware of food cross-contamination
- How to cook and present your "Captain's Dinner"
- How to organize a snack basket with chips, cliff bars, dried fruit, etc.
- How to make the best Rum Punch and Painkillers

## Local Knowledge

- How to schedule an efficient itinerary with navigation timing
- Best hiking and snorkel spots for USVI and BVI with fun briefings
- Best secret anchor spots to help save your guests mooring ball fees
- Craft a list of recommended places for off-the-boat dining
- Why we use environmentally-friendly sunscreen and bug spray

## Fun Guest Involvement

- How and when to make the initial Zoom call with your upcoming guests
- How to have the best and fun Captain briefing
- Assign a guest as First Mate to help with anchoring, mooring, sailing, etc.
- Assign a dinghy captain to assist with cleating the painter, helping get off the boat and ensuring flip flops or shoes are ready for shore excursions
- Have your own cocktail list and teach guests out how make them
- How to take photos and present a slideshow at the end of the charter
- How to design a map of the guests' charter travels
- How to hold petty cash from the guest on hand for small expenses
- How to create the best charter experience possible, charter after charter

# CAPTAIN360 TRAINING CERTIFICATE

Upon completion of the CAPTAIN360 training course through Paradise Yacht Management, each qualified captain will receive this training certificate of completion to showcase their level of service in the salon of their vessel and on their online brochure.

**CERTIFICATE**  
OF COMPLETION

THIS CERTIFICATE IS PROUDLY PRESENTED TO

*Jamie Still*

Thank you for completing the required training to become certified in our Captain360 program. Please accept this certificate on behalf of Paradise Yacht Management.

CAPTAIN360  
EXCEPTIONAL CHARTER SERVICE

DATE

SIGNATURE

PARADISE  
2023  
AWARD



# S/V RAPSCALLION

Rapscallion is a superb example of our Captain360 program. This 2018 45' Lagoon Catamaran provides ample luxurious spaces for all 6 guests to unwind with the freedom and flexibility of a captain-only vessel, but with exceptional concierge services presented by the captain, Jamie Still.



Charter rates for our Captain360 program are very competitive compared to a bareboat charter. A great value!

RAPSCALLION 



# JAMIE STILL

Captain Jamie Still is a highly experienced captain with over 15,000 miles of sea voyaging and sailing experience. Learning to sail in the sailing capital of San Francisco, Jamie developed a love for the sea with which the office job just couldn't compete. After leaving a successful technology engineering career, Jamie set upon the high seas with his own catamaran, never looking back at the office life.

*"The knowledge and advancement in my charter captain career I have received from this program is unparalleled. The satisfaction I get from charter guests when they are so appreciative of my service propels me to better at my craft season after season." - Captain Jamie Still*

# GUEST REVIEWS

*"Our recent vacation was an absolute dream, made even more memorable with the company of our three adult children. The snorkeling sessions unveiled an underwater wonderland, and the beaches we explored were pristine, exuding tranquility and beauty. The local bars added a delightful layer to our trip, offering authentic tastes and lively atmospheres. But the crown jewel of our journey was the unparalleled captain service we received.*

***Jamie's expertise, dedication, and hospitality made every moment special.** We are deeply grateful for such an unforgettable experience. Thank you, Jamie!" - John S.  
- Cincinnati, OH*

CAPTAIN 360  
EXCEPTIONAL CHARTER SERVICE

